



Holiday

BUSINESS GIFTING PROGRAM 2019



For decades, Van Otis has been synonymous with holiday treats in New England. And when they open a handcrafted basket from Van Otis or our signature brown boxes, they know they're in for something amazing.

We have gifts to fit every client budget, and something to suit all palates. We can customize these arrangements, down to a bespoke bar of delightful Van Otis Chocolates with your logo.

CUSTOMIZATION

Long after it's been eaten, they'll remember the chocolate featuring your company name, logo, or message. We can also include a card with a special message, customized ribbons or sleeves. Contact us in advance to ensure availability.

SHIPPING OPTIONS

Yes, we can! All shipments originate from our factory in Manchester, NH. We ship within the 50 United States. Our standard shipping is UPS Ground, although expedited shipping is available. We are also able to ship individual gifts to everyone on your mailing list.

Corporate Volume Discounts

Merchandise Total	Volume Discount	Early Bird Discount <small>Applies to orders placed before 11/12</small>	Total Savings
\$500 - \$1,499	5%	5%	10%
\$1,500 - \$4,999	10%	5%	15%
\$5,000 +	15%	5%	20%

Shipping & Handling Per Recipient

Merchandise Value	Ground Within New England	Ground Outside of New England	2nd Day Outside of New England	Overnight Outside of New England
Up to \$30	\$9	\$12	\$22	\$32
\$30.01 - \$50	\$11	\$14	\$24	\$34
\$50.01 - \$100	\$13	\$16	\$26	\$36
\$100.01 - \$150	\$18	\$20	\$32	\$52
\$150.01 - \$250	\$24	\$26	\$44	\$74
\$250.01 - \$500	\$30	\$32	\$62	\$98

New England States: Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont

Warm Weather States: Alabama, Arizona, Arkansas, California, Florida, Georgia, Louisiana, Mississippi, Nevada, New Mexico, Oklahoma, South Carolina, Texas

Deadline for Placing Shipped Christmas Orders: 12/9

Important Information

Calculating Discounts

Discounts apply to Merchandise only. Discounts do not apply to shipping and handling, customized packaging, gift cards or tooling charges.

Drop Shipping

When shipping gifts to multiple recipients, we will provide a template with instructions to ensure all gifts arrive at the appropriate recipient.

Loyalty Program

Customers may forfeit their discount in exchange for points added to their loyalty program. The loyalty program is \$5 for every \$100 spent. A gift card will be issued with the amount earned. Points cannot be earned in addition to a discount.

Payment

All orders require a 50% deposit with remainder due at pickup or shipping. We accept Visa, Mastercard, Amex and Discover. Payment may also be made in the form of business checks or cash. Gift cards cannot be used on corporate orders.

Shipping Services

Ground Shipping is sent via USPS Priority Mail. UPS is used for 2nd Day and Overnight services. Customers may provide their own UPS account to use, however a \$3 handling fee will apply.

Lead Time

Business gifts take up to two weeks to complete. An additional week will be added for orders requiring shipping. Custom orders may add an additional two weeks.

Warm Weather States

If shipping to a warm weather destination, Overnight Shipping is required with a Thermal Protection (+\$6).

Ordering is Simple

To place an order or to receive more information, please contact one of our chocolate consultants.

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