



# Business Gift Program 2025

Making Life a Little Sweeter Since 1935.™



For decades, Van Otis has been synonymous with holiday treats in New England. And when they open a handcrafted basket from Van Otis or our signature brown boxes, they know they're in for something amazing.

We have gifts to fit every client budget, and something to suit all palates. We can customize these arrangements, down to a bespoke bar of delightful Van Otis Chocolates with your logo.

## CUSTOMIZATION

Long after it's been eaten, they'll remember the chocolate featuring your company name, logo, or message.

We can also include a card with a special message, customized ribbons or sleeves. Contact us in advance to ensure availability.

## SHIPPING OPTIONS

Yes, we can! All shipments originate from our factory in Manchester, NH. We ship within the 50 United States. Our standard shipping is UPS Ground, although expedited shipping is available.

We are also able to ship individual gifts to everyone on your mailing list.



3/2025

[vanotis.com](http://vanotis.com) | [contact@vanotis.com](mailto:contact@vanotis.com) | 603-627-1611



## BUSINESS DISCOUNTS

PLACE YOUR ORDER "X" MONTHS EARLY				
	> 2 months	2 months +	4 months +	6 months +
\$750 - \$2,499	0%	5%	10%	15%
\$2,500 - \$9,999	0%	10%	15%	20%
\$10,000+	0%	15%	20%	25%

## SHIPPING & HANDLING PER RECIPIENT

	WITHIN NEW ENGLAND		OUTSIDE NEW ENGLAND		
	Ground USPS <small>Arrives within 2 days typically. Year round choice acceptable.</small>	Overnight UPS	Ground USPS <small>Arrives within 5-7 days. Available to non WW states during cool months.</small>	2nd Day UPS <small>During warm weather months this is a non negotiable for all states.</small>	Overnight UPS
\$0 - \$30	\$8	\$35	\$12	\$35	\$70
\$30.01 - \$50	\$10	\$40	\$14	\$45	\$90
\$50.01 - \$100	\$12	\$45	\$16	\$55	\$105
\$100.01 - \$150	\$18	\$50	\$22	\$65	\$115
\$150.01 - \$250	\$24	\$55	\$29	\$75	\$120
\$250.01 - \$500	\$30	\$60	\$35	\$85	\$130

**New England States:** CT, NH, MA, ME, VT, RI

**Warm Weather States:** CA, FL, NV, LA, GA, SC, MS, OK, AZ, AK, TX, NM, AL

## IMPORTANT INFORMATION

### Calculating Discounts

Discounts apply to Merchandise only. Discounts do not apply to shipping and handling, customized packaging, gift cards or tooling charges.

### Drop Shipping

When shipping gifts to multiple recipients, we will provide a template with instructions to ensure all gifts arrive at the appropriate recipient.

### Payment

All orders require prepayment in full. We accept Visa, MasterCard, Amex, and Discover. Payment may also be made in the form of business checks or cash (due at time of placement of order). Gift cards cannot be used on corporate orders.

### Shipping Services

USPS is used for Ground shipments and UPS is used for all 2nd Day and Overnight shipments. Customers may provide their own UPS account to use, however a \$3 handling fee will apply. All shipments returned to sender will be subject to a re-ship fee.

### Lead Time

Business gifts take up to two weeks to complete. An additional week will be added for orders requiring shipping. Custom orders may add an additional two weeks.

### Warm Weather States

All warm weather states require 2nd day shipping. Thermal protection will be provided at no additional cost.

### Ordering is Simple

To place an order or to receive more information, please contact one of our chocolate consultants.  
603-627-1611 or [contact@vanotis.com](mailto:contact@vanotis.com)

Contact us to discuss great gift ideas for any budget!

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